



Decree of the Director General n. 96/26/I of 25 March 2026

Innovation Partnership entitled “Building green and climate neutral city hubs across European cities” – contract notice 300530-2025 changing the previous version 193321-2025 – published under the framework of the CLIMABOROUGH project on the OJ S 90/2025 of 12/05/2025 and earlier on the OJ S 60/2025 of 26/03/2025. Approval of modifications to the staff composition of the awarded economic operators DOTSOFT and PRAGMA IOT.

I, the undersigned Simone Gheri, Director General of ANCI Toscana

- In my position of Single Responsible Person (RUP in Italian language) for the aforementioned public procurement procedure, as stipulated in the Tender documentation published on 26 March 2025 on TED – the online Supplement of the Official Journal of the European Union – as well as on the official website of the CLIMABOROUGH project at the URL: <https://climaborough.eu/public-procurement/follower-cities-climaborough-tender/>

Whereas:

- By my Decree no. 71/26/I of 26 February 2026, issued under the aforementioned Tender procedure, the following economic operators were awarded:
 1. DOTSOFT SA for the lots of Grenoble (application No. 488 - smart-ALICE: smart digitAl pLatform clRcular It management), Prijedor (app. No. 498 - cleverEATER: clever E- wAsTE Recovery) and Sofia (app. No. 507 - aiDIANA: AI-Driven wAste management);
 2. DOTSOFT SA, in association with PRAGMA IOT AE, for the lots of Pilsen (504 - MARCO: sMArt pAthS for gReener sChoOlS) and Issy-les-Moulineaux (app. No. 492 - smartLINA: SMART Local Intelligence for Neutrality Acceleration).
- During the preparation of the Innovation Partnership Agreements and their Annexes, I was notified by the two economic operators, DOTSOFT SA and PRAGMA IOT AE, that the composition of their staff was partly changed, because of force majeure reasons, in the following fashion (the profile names are not mentioned for privacy reasons):
 - For the lot of Grenoble (app. No. 488 - smart-ALICE: smart digitAl pLatform clRcular It management), DOTSOFT SA announced the replacement of 2 expert profiles, out of the 9 in the CV list provided at the time of their candidature to this procedure;
 - For the lot of Prijedor (app. No. 498 - cleverEATER: clever E- wAsTE Recovery), DOTSOFT SA announced the replacement of 3 expert profiles, the 2 mentioned above and a 3rd one, out of the 12 in the CV list provided at the time of their candidature;
 - For the lot of Sofia (app. No. 507 - aiDIANA: AI-Driven wAste management), DOTSOFT SA announced the replacement of 3 expert profiles, the same mentioned above, out of the 14 in the CV list provided at the time of their candidature;
 - For the lot of Pilsen (504 - MARCO: sMArt pAthS for gReener sChoOlS), DOTSOFT SA announced the replacement of 3 expert profiles, the same mentioned above, out of the 13 in the CV list provided at the time of their joint candidature. Additionally PRAGMA IOT AE announced the replacement of 1 expert profile, out of the 7 in the CV list provided at the time of their joint candidature to this procedure;



- For the lot of Issy-les-Moulineaux (app. No. 492 - smartLINA: SMART Local Intelligence for Neutrality Acceleration), no change was initially proposed, then DOTSOFT SA also on behalf of PRAGMA IOT AE clarified in writing that the situation was identical to the former, requiring the replacement of 3 expert profiles for DOTSOFT SA, the same mentioned above, out of the 12 in the CV list provided at the time of their joint candidature, and the replacement of 1 expert profile for PRAGMA IOT AE, the same mentioned above, out of the 7 in the CV list provided at the time of their joint candidature to this procedure;
- On 20 March 2026, the two economic operators justified in writing, through sworn statements, the unavoidable need for those replacements, stating that the experts originally proposed were no longer employed at their firms;
- Pursuant to Clause 7.4 of the Tender Regulations, changes in the composition of the proposed teams may only be authorised in duly justified cases, notably in force majeure circumstances, resting beyond the control of the economic operators;
- Acknowledging that the unavailability of the originally proposed experts, due to the termination of their employment relationship with the economic operators, constitutes a circumstance that may be qualified as force majeure within the meaning of the aforementioned clause;
- Requiring that replacement can only occur with new profiles, whose qualifications and professional experiences are equivalent to or exceeding those of the staff members whose CV were submitted in the original application;
- Having verified that the latter is exactly the case, therefore the requested modifications do not affect the technical quality of the original applications nor the ranking established during the award phase, also considering that the vast majority of initially provided profiles has been left unchanged, including those with highest levels of seniority and technical competency;
- Giving priority to the preservation of the integrity of Tender evaluation results, which were exclusively based on a comparative assessment of the Technical and Financial offers presented by the economic operators, not on the identity of staff members, which was solely a requisite of admission to the first phase of this procedure;

Take the following decisions:

- To approve the requested modifications to the staff compositions for the lots of Grenoble, Prijedor, Sofia, Pilsen and Issy-les-Moulineaux, as received from DOTSOFT SA and PRAGMA IOT AE, with the support of sworn statements;
- To proceed with the finalization of the Innovation Partnership Agreements, incorporating the updated staff lists in the relevant Appendices;
- The approval is granted on an exceptional basis, in light of specific and duly documented circumstances, and shall not constitute a precedent for future modifications;
- To publish this decree on the CLIMABOROUGH website.

Florence, 25 March 2026

General Director of Ancì Toscana
Simone Gheri